# Sales Analyst Intern (f/m/x)

Full time (10-12 weeks) • Munich • Health Software & Al Startup

As a Sales Analyst Intern, you will help to design the strategy for managing customers and sales channels. You will use your creativity and eye for strategy - along with your business mindset to support the creation of scalable solutions that enhance and promote our company vision. Take the advantage of this unique opportunity to actively shape deepc's growth story from the very beginning!

You will support directly our Commercial team.

### **Your Responsibilities**

- You take a proactive role in sales strategy
- Support the Commercial team on regular research tasks
- Contribute to the development of target segments
- Understand how to develop strategies to close deals
- Contribute to setting up our CRM tool and data management
- Create and update sales materials
- Create and implement funnel management processes

### **Your Profile**

- Student of health economics who is looking for an opportunity to do his/her compulsory internship (Pflichtpraktikum) of 10 weeks in a supportive environment
- You understand how consultative sales work
- · Strong interpersonal skills, persuasive communicator
- · Experience in working with hospitals is a plus
- Excellent oral and written communication in German (customers), good English (teaminternal)

#### **Additional Benefits**

WFH possible • Great location in Munich • Healthy fresh fruits every week • Regular team events - indoor and outdoor activities (team hikes, pizza fests, walking tours etc.) • Great team!



## **The Radiology Al Platform**

We are on a mission to improve healthcare. Reliable, safer, and better. Caring for the people around us, we are creating something truly new. A new bond between human and machine. For mutual and lifelong learning. To be better, together. The future becomes today. Radiology is just the beginning.

deepc is a multi-awarded MedTech company from Munich (Germany) with the vision to bring healthcare into a datadriven and Al-augmented 21st century. Therefore, we are building a nextgeneration Diagnostics OS to facilitate the fast deployment of medical Al technology into clinical workflows in medical disciplines such as radiology. Our Al-driven SaaS solution was launched with great success in March 2021.

deepc assists medical departments in hospitals and practices in streamlining their reporting workflows, supporting to maintain high diagnostic quality even in stressful work environments. Our solutions enable unforeseen efficiency gains and higher patient safety.

Send your application to:

join@deepc.ai